



Accelerating sustainable EV charging with ready-to-invest partners

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Key topics for today

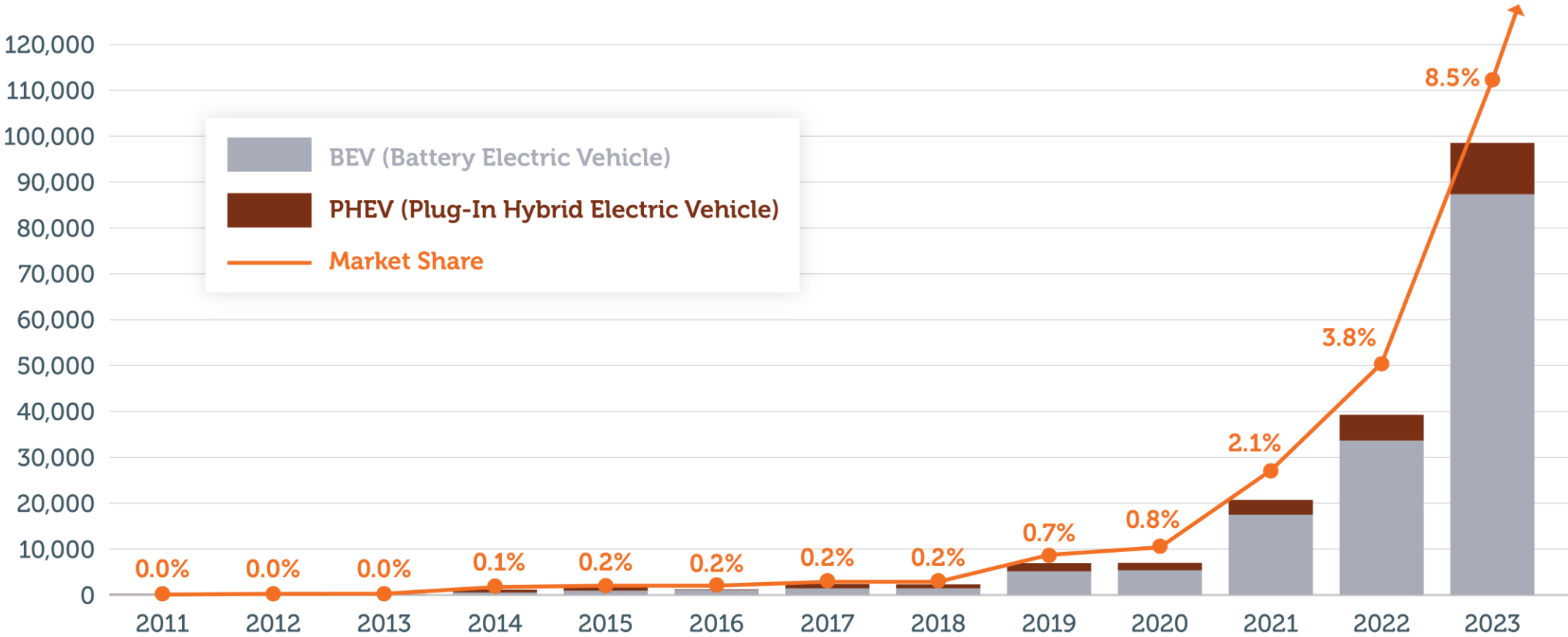
- **State of EV charging infrastructure**
- **Challenges faced by owners**
- **Innovation through partnerships**
- **New commercial engagement models**
- **Vision for the future**



Welcome to the revolution.

Surge in EV sales.

EV sales in Australia: 2011-2023



Australia's Renewable Energy Target.

Renewable electrification

○ **Net Zero by 2050**

Australia has pledged to reach net zero carbon emissions by 2050, with 15% of reductions expected from the switch to EVs

○ **Renewable Energy transition**

We're transitioning to a renewable future mandated by Australia's Renewable Energy Target (RET)

○ **Electrification of Sectors**

Transitioning sectors like transportation from fossil fuels to electricity. This shift reduces air pollution, decreases carbon footprints, and addresses climate change by cutting emissions of CO2 and other pollutants

○ **Economic benefits**

Promotes job creation and supports a renewable economy

○ **Sustainable future**

Ensures a sustainable energy system that relies on abundant, clean, and renewable resources, promoting long-term energy security and environmental health

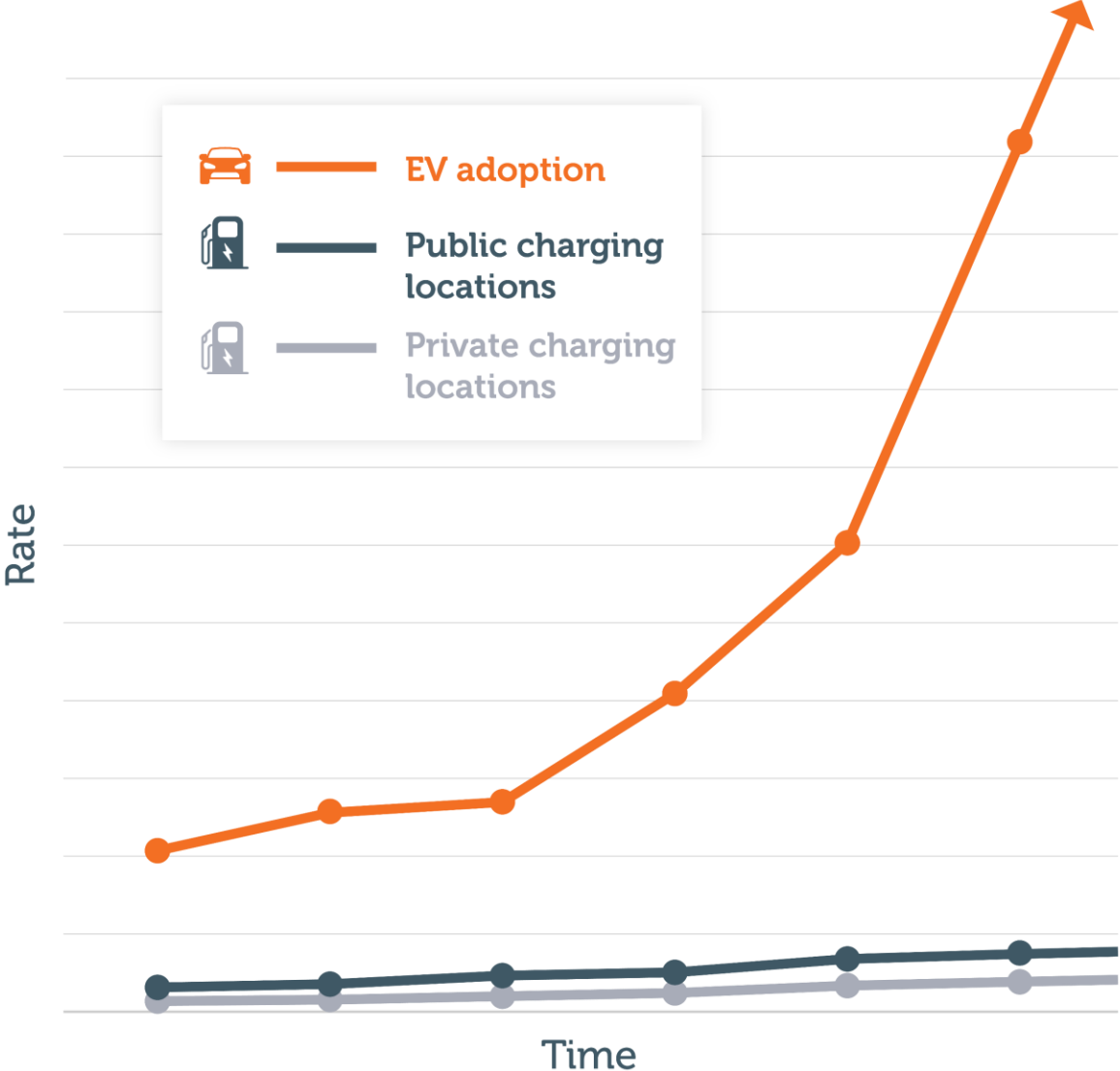
○ **Selecting partners**

Collaboration challenges: Identifying suitable partners for collaboration is a significant hurdle



Where's my charger?

A widening gap.





About SUPA.

Finally, a smarter property experience

- ✔ **Transforming urban living**
- ✔ **Scaling EV charging**
- ✔ **Tailored car sharing**
- ✔ **Overcoming barriers**
- ✔ **Affordable renewable energy**
- ✔ **Boosting property value**



Challenges facing high density, multi-occupancy buildings.

They're not new, but they've heightened

① Capital Scarcity

Limited to no funding: Property owners struggle to secure capital for large-scale project. Particularly, retrofits and for strata communities

② Solution Complexity

Challenges: Implementing EV charging solutions can be complex and daunting

③ Risk Management

Hesitant stakeholders: Financial, operational and regulatory risks make stakeholders wary of infrastructure investments

④ Improving Building Sustainability

Sustainability hurdles: Multiple energy retailers and costly carbon offsets hinder sustainability goals

⑤ Achieving Investment Mandates

Prioritising ESG: Investors demand ESG, not just ESD standards compliance
Health and well being: Highly sought after by occupiers

⑥ Selecting Partners

Collaboration challenges: Identifying suitable partners for collaboration is a significant hurdle

Exploring solutions and options.

Challenges have presented opportunities



Strategic Partnerships

- Scalable solutions
- Co-investment opportunities
- Commitment to expansion
- Driving innovation together



Solutions Innovation

- Electric Vehicle Density Quotient (EVDQ)
- Scalable deployment
- Effective energy management



Commercial Engagement Models

- Value Exchange models

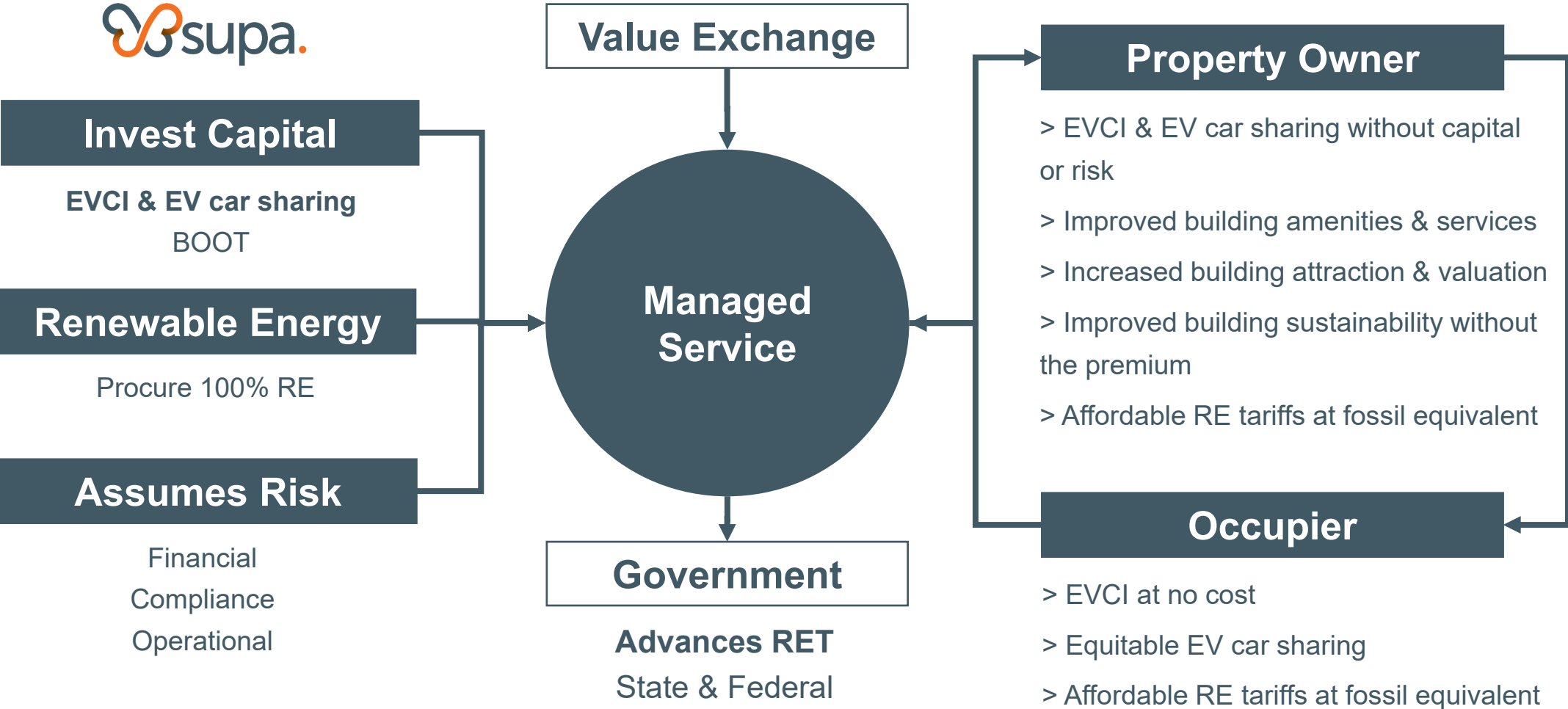


Vision for the future

- Accelerate deployment
- Bridge the infrastructure gap
- Deliver on mobility and sustainability

Our at scale solution: Energy Plus+ EV Mobility.

Investment for annuity value exchange



Advantages and benefits.

For owners, occupiers and our environment



Zero Capital, Zero Risk

Enable EV charging infrastructure without upfront costs or risk, facilitating seamless adoption



Enhance Property Value

Increase building attraction and valuation by offering superior amenities and services, aligned with modern demands



Elevate Occupant Experience

Provide access to sustainable energy solutions and electric mobility options, enhancing the overall living or working experience



Boost Sustainability

Improve green credentials without incurring premium costs, contributing to environmental conservation efforts



Foster Community Engagement

Build engaged & connected communities through innovative solutions, fostering a sense of belonging & shared responsibility

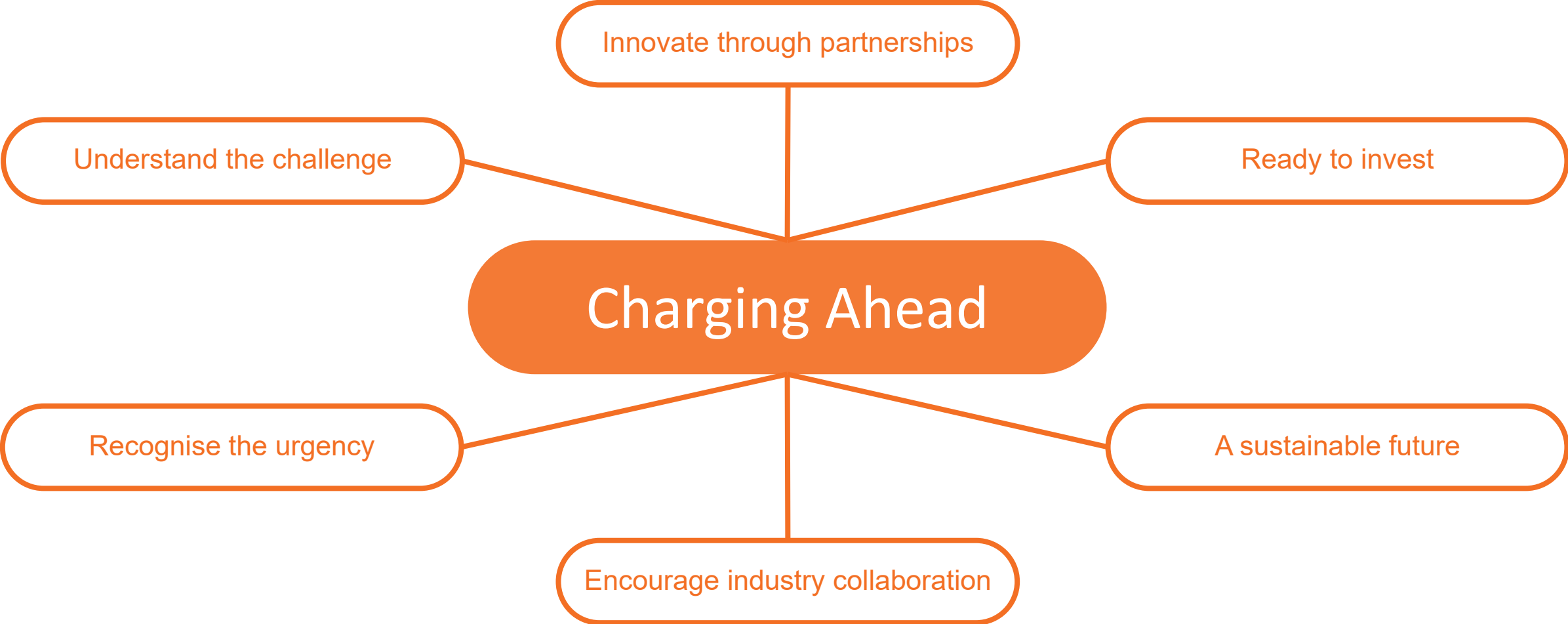


Renewable Energy Target

Together, positively impact Australia's Renewable Energy Target (RET), contributing to national sustainability goals

“Together, it’s time to act at scale.”

Partnering for a sustainable future.



An aerial view of a large car port or shipping yard. In the foreground, numerous cars are stacked on multi-level transporters. The cars are in various colors, including white, blue, and black. In the background, there are stacks of shipping containers, some of which are red and have the 'EQUUSA' logo. The port is situated near a body of water, with large red gantry cranes visible in the distance. The sky is clear and blue.

Let's charge ahead together.

