

+ ACCELERATE THE E-
TRANSITION - FLEET AS
A SERVICE —

ZENOBE





Addressing the biggest challenges in the industry



**COST TO
ELECTRIFY**



**E-TRUCK
AVAILABILITY**



**MAKING THE
LAST MILE**



**LAND NOT
AVAILABLE**



**ANZ BEHIND
ON EVS**



**GRID
CONSTRAINTS**



How we are overcoming these **challenges**



UPFRONT CAPEX & LOW OPEX

Financing reduces upfront costs & achieves a lower TCO than a diesel fleet



IDENTIFYING VIABLE LAND

Award-winning experts to assess sites & design accordingly



GLOBAL OEM PARTNERSHIPS

Global framework agreements with expedited lead times



MAKE THE LAST MILE

Off-site charging hubs, portable chargers & FMO



GRID SIZED TO SUPPORT FLEET

Our proprietary energy modelling quantifies grid required to operate



BACKED BY GLOBAL EXCELLENCE

Successfully electrified 80+ sites & manage 1,000 EVs globally

Leveraging battery knowledge to support fleet transitions

1. Network infrastructure

We develop, finance, build and operate grid-scale battery storage systems.

c.435MW contracted storage assets

>10MWh

static, on-site second-life batteries

38 mobile second-life battery units

2. Fleet electrification

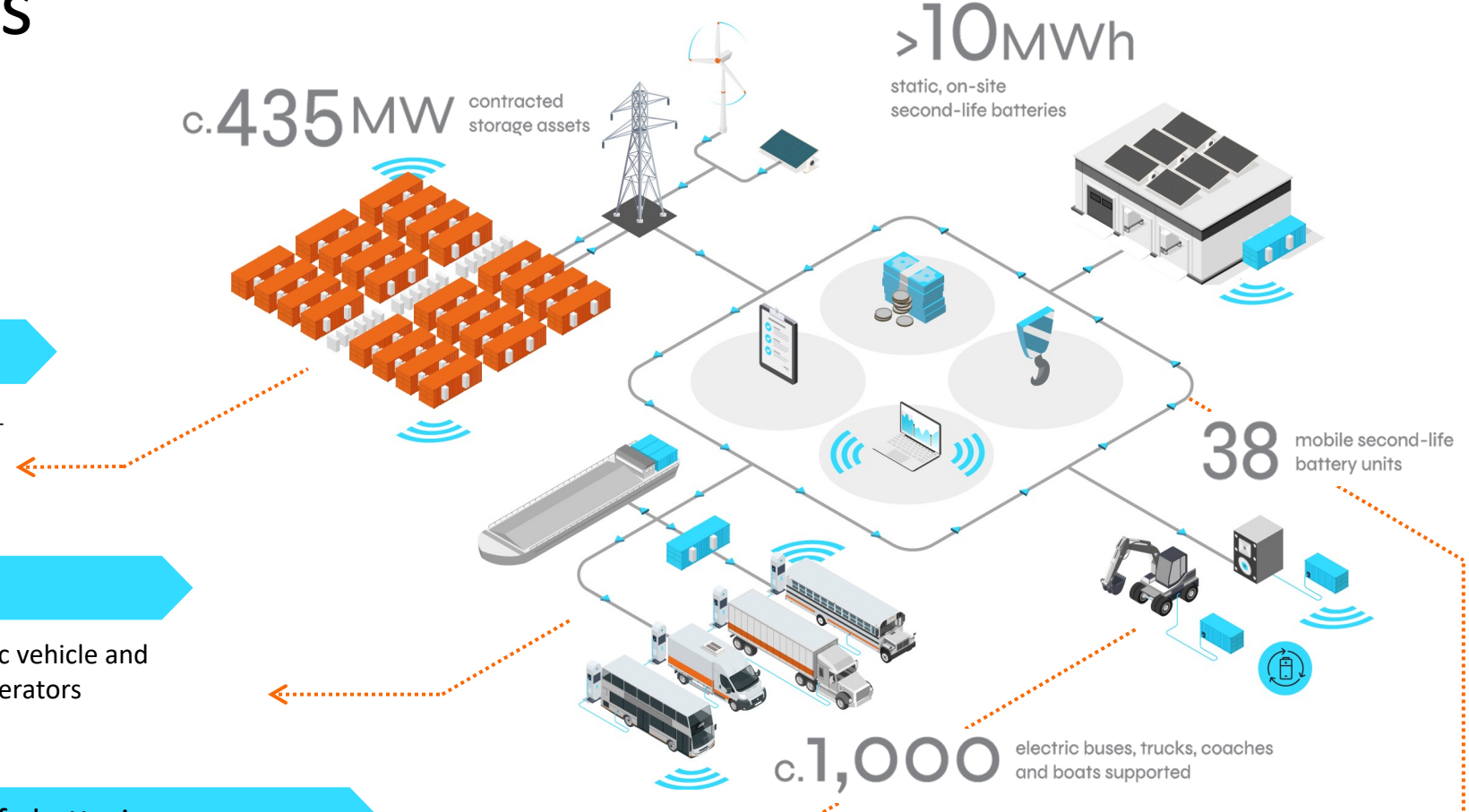
We provide end-to-end electric vehicle and software solutions for fleet operators

c.1,000 electric buses, trucks, coaches and boats supported

3. Second life batteries

We support the circular economy of batteries – upcycling, reuse, and recycling.

We also offer financing, operational support, software management and construction to de-risk battery storage and fleet electrification.



Second-life battery applications to improve RV

Versatile energy solutions, enhance grid capacity and optimise off-grid power for different applications.

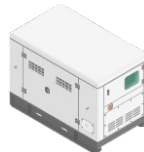
1. On Grid

Connects to undersized grid connections, boosting it when needed for site peaks.



2. Diesel Off-Grid

Controls generator, reduces run time and increase fuel efficiency. Reduces noise & CO2 emissions by up to 80%.

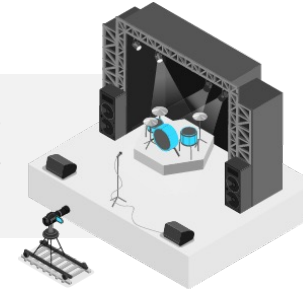


3. Clean Off-Grid

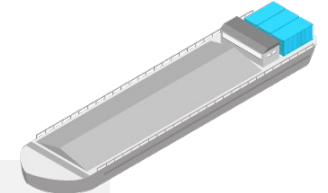
Acts as buffer to deploy renewables, charges when there is excess generation and provides energy to site when there is not.



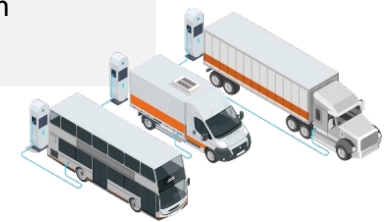
Powers a range of devices incl. tower cranes, festival stages & film sets



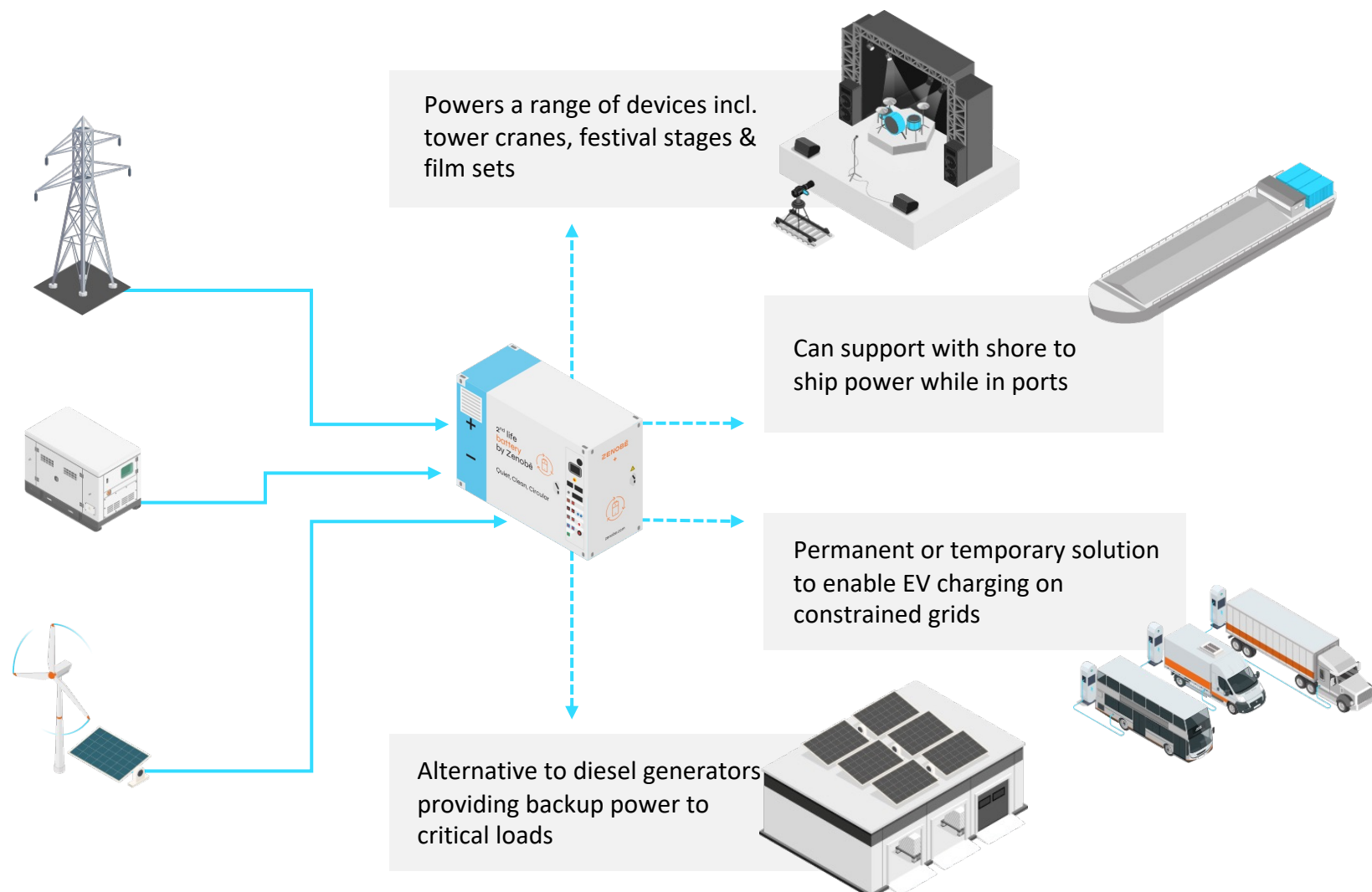
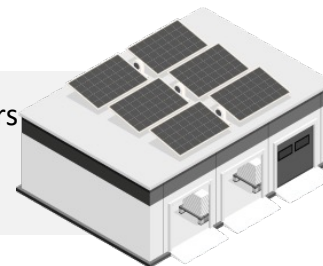
Can support with shore to ship power while in ports



Permanent or temporary solution to enable EV charging on constrained grids



Alternative to diesel generators providing backup power to critical loads





Fleet as a Service overcomes commercial barriers



FLEXIBLE LEASING AVAILABLE

Align lease payments with contracts



AVOID EXPENSIVE MISTAKES

Future-proofed infrastructure solutions

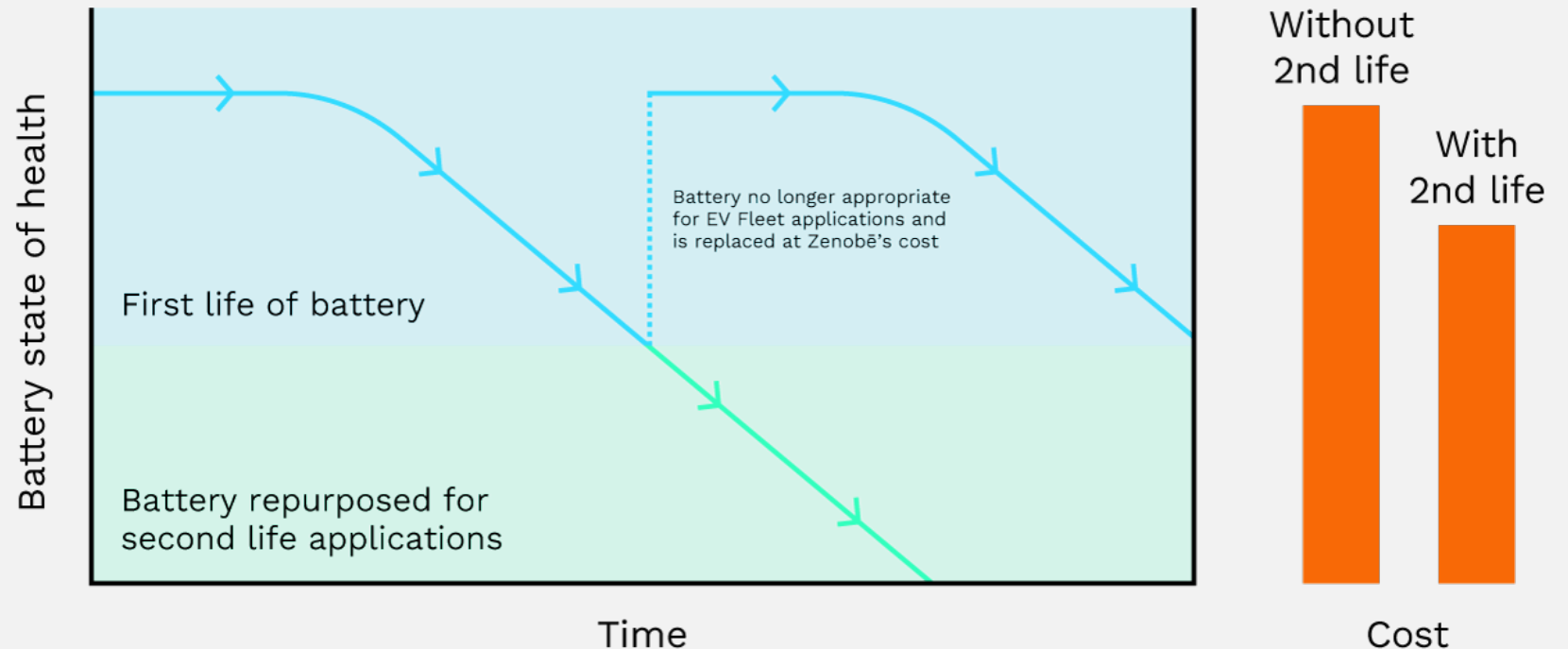


LONG TERM VIEW ON ASSETS REDUCES MONTHLY \$

As-a-service financed vehicles & infrastructure

TRANSFER NEW TECHNOLOGY RISKS

Battery replacement, repurposing & performance guarantees



Thank you

+ Rethinking Energy -